

Income Statement (audited)						
12/31/2024						
MEMBERSHIP		2023	2024	Yearly Totals	2024	2024 Ytd
Revenue		Year to Date	Year to Date	Compare	Budget	Fav (Unfav)
Direct Membership		\$ 533,338.50	\$ 498,752.23	\$ (34,586.27)	\$ 550,000.00	\$ (51,247.77)
AANR-E Regional Dues Income		89,650.00	85,890.00	(3,760.00)	90,000.00	(4,110.00)
AANR-FL Regional Dues Income		106,671.00	116,875.00	10,204.00	107,000.00	9,875.00
AANR-MW Regional Dues Income		92,376.00	83,544.00	(8,832.00)	93,000.00	(9,456.00)
AANR-NW Regional Dues Income		38,817.00	39,814.00	997.00	39,000.00	814.00
AANR-SW Regional Dues Income		20,398.00	20,640.00	242.00	21,000.00	(360.00)
AANR-WC Regional Dues Income		8,118.00	8,157.00	39.00	8,200.00	(43.00)
AANR-W Regional Dues Income		162,204.00	153,769.00	(8,435.00)	163,000.00	(9,231.00)
Premier Membership Processing Fees		7,185.00	7,245.00	60.00	8,000.00	(755.00)
Young Adult -Membership		150.00	105.00	(45.00)	200.00	(95.00)
Student - Membership		26.00	13.00	(13.00)	39.00	(26.00)
Total Revenue		1,058,933.50	1,014,804.23	(44,129.27)	1,079,439.00	(64,634.77)
Expenses						
Membership Rebates		11,551.65	11,130.45	421.20	11,600.00	469.55
Premier/Elite Promotional Supplies		4,014.45	2,898.86	1,115.59	4,500.00	1,601.14
Postage & Shipping		20,080.28	12,655.61	7,424.67	24,000.00	11,344.39
Membership Supplies		11,778.11	13,753.05	(1,974.94)	13,000.00	(753.05)
Total Expenses		47,424.49	40,437.97	6,986.52	53,100.00	12,662.03
Contribution Margin		\$ 1,011,509.01	\$ 974,366.26	\$ (37,142.75)	\$ 1,026,339.00	\$ (51,972.74)

TRUSTEES COMMITTEES & OFFICERS		2023	2024	Yearly Totals	2024	2024 Ytd
Revenue		Year to Date	Year to Date	Compare	Budget	Fav (Unfav)
Convention Program Advertising		\$ 1,525.00	\$ 1,525.00	\$ -	\$ 1,600.00	\$ (75.00)
Convention Donations		-	-	-	-	-
Annual Convention Revenue		-	-	-	-	-
WINR		-	405.00	405.00	-	405.00
Total Revenue		1,525.00	1,930.00	405.00	1,600.00	330.00
Expenses						
Youth Camp Subsidy		5,500.00	2,000.00	3,500.00	6,000.00	4,000.00
Election Process		-	12,955.24	(12,955.24)	12,000.00	(955.24)
Directors & Officers Insurance		8,082.88	8,061.31	21.57	8,500.00	438.69
Meeting - Annual Travel & Lodging		7,198.27	7,402.21	(203.94)	11,000.00	3,597.79
Meeting - Mid-Winter Travel & Lodging		5,289.52	6,404.76	(1,115.24)	7,000.00	595.24
Officer & Trustee Expense		-	57.22	(57.22)	300.00	242.78
Travel - President		1,707.67	783.90	923.77	6,000.00	5,216.10
President's Expenses		63.46	213.33	(149.87)	500.00	286.67
Officer & Trustee Travel		-	323.47	(323.47)	1,500.00	1,176.53
Ad Hoc Committee on Membership Issues		-	-	-	-	-
Planned Giving		-	-	-	200.00	200.00
Finance Committee		2,428.05	3,673.21	(1,245.16)	2,500.00	(1,173.21)
Research & Education		-	-	-	200.00	200.00
WINR		204.39	2,414.51	(2,210.12)	3,000.00	585.49
100th Anniversary		2,000.00	1,999.20	0.80	2,000.00	0.80
Convention Program		1,150.63	265.71	884.92	1,200.00	934.29
Convention Awards & Presentations		664.31	927.14	(262.83)	700.00	(227.14)
Convention Committee		-	-	-	-	-
Total Expense		34,289.18	47,481.21	(13,192.03)	62,600.00	15,118.79
Contribution Margin		\$ (32,764.18)	\$ (45,551.21)	\$ (12,787.03)	\$ (61,000.00)	\$ 15,448.79

PUBLICATIONS		2023	2024	Yearly Totals	2024	2024 Ytd
Revenue		Year to Date	Year to Date	Compare	Budget	Fav (Unfav)
Bulletin Advertising Income		\$ 53,173.25	\$ 58,735.30	\$ 5,562.05	\$ 56,000.00	\$ 2,735.30
Bulletin Hard Copy		14,364.00	19,706.00	5,342.00	15,000.00	4,706.00
Qtrly News Letter Income		2,296.32	2,275.73	(20.59)	2,500.00	(224.27)
Total Revenue		69,833.57	80,717.03	10,883.46	73,500.00	7,217.03
Expenses						
Bulletin Other		50.04	-	50.04	100.00	100.00
Bulletin Distribution		6,995.06	6,249.41	745.65	8,000.00	1,750.59
Bulletin Editorial		10,118.60	10,428.00	(309.40)	10,200.00	(228.00)
Bulletin Envelopes		3,410.12	3,000.00	410.12	3,500.00	500.00
Bulletin Postage		27,580.00	24,640.00	2,940.00	28,000.00	3,360.00
Bulletin Printing		39,288.00	37,644.00	1,644.00	39,500.00	1,856.00
Bulletin Photography		1,620.76	1,319.94	300.82	1,700.00	380.06
Travel Publications		-	-	-	-	-
Bulletin Graphic Consultant		24,570.00	24,570.00	-	24,600.00	30.00
Quarterly Newsletter Expenses		2,487.63	1,799.32	688.31	2,500.00	700.68
Total Expenses		116,120.21	109,650.67	6,469.54	118,100.00	8,449.33
Contribution Margin		\$ (46,286.64)	\$ (28,933.64)	\$ 17,353.00	\$ (44,600.00)	\$ 15,666.36

ELECTRONIC INITIATIVES		2023	2024	Yearly Totals	2024	2024 Ytd
Revenue		Year to Date	Year to Date	Compare	Budget	Fav (Unfav)
Web Advertising Income		\$ 1,410.00	\$ 270.00	\$ (1,140.00)	\$ 2,500.00	\$ (2,230.00)
Total Revenue		1,410.00	270.00	(1,140.00)	2,500.00	(2,230.00)
Expenses						
Web Hosting/Maint/Google/Maps/Zoom/Twitter		5,891.45	7,776.19	(1,884.74)	4,500.00	(3,276.19)
Additional Web Projects		-	-	-	-	-
Constant Contact/Web Surveys		2,740.62	2,821.55	(80.93)	3,000.00	178.45
Website Graphic Consultant		-	-	-	-	-
Marketing - Electronic		-	-	-	-	-
Total Expenses		8,632.07	10,597.74	(1,965.67)	7,500.00	(3,097.74)
Contribution Margin		\$ (7,222.07)	\$ (10,327.74)	\$ (3,105.67)	\$ (5,000.00)	\$ (5,327.74)

BRAND MANAGEMENT, PUBLIC RELATIONS AND CLUB SUPPORT		2023	2024	Yearly Totals	2024	2024 Ytd
Revenue		Year to Date	Year to Date	Compare	Budget	Fav (Unfav)
Promotional Items		\$ 2,018.93	\$ 618.29	\$ (1,400.64)	\$ 2,500.00	\$ (1,881.71)
Shipping and Handling		978.11	172.70	(805.41)	1,200.00	(1,027.30)
Participating Business		2,700.00	3,800.00	1,100.00	4,000.00	(200.00)
Membership Marketing Income		4,240.85	3,600.00	(640.85)	4,500.00	(900.00)
Special Events		-	-	-	-	-
Planned Giving Donations		-	-	-	25,000.00	(25,000.00)
Total Revenue		9,937.89	8,190.99	(1,746.90)	37,200.00	(29,009.01)
Expenses						
<i>Club Support</i>						
Club Co-Operative Advertising		3,891.88	3,785.53	106.35	3,900.00	114.47
Club Direct Expense		1,121.86	1,013.18	108.68	1,200.00	186.82
Club Printing		-	-	-	-	-
Brochures/ Printing		-	-	-	-	-
Legal - Trademarks & Copyrights		-	-	-	-	-
<i>Marketing</i>						
Marketing Other		192.00	213.90	(21.90)	500.00	286.10
Marketing Mbr Incentive/Initiatives - Pride in AANR		2,541.33	-	2,541.33	-	-
Advertising		-	-	-	-	-
Marketing Committee		-	836.65	(836.65)	1,000.00	163.35
Marketing - Travel		-	-	-	-	-
Marketing Promotional Supplies		1,914.00	-	1,914.00	-	-
<i>Public Relations</i>						
Special Events		304.40	-	304.40	500.00	500.00
Public Relations Committee		825.64	146.72	678.92	250.00	103.28
Public Relations - Other		309.34	192.10	117.24	500.00	307.90
Public Relations /Marketing Consultant		21,000.00	32,500.00	(11,500.00)	24,000.00	(8,500.00)
Public Relations Promotional Supplies		5,168.64	3,161.72	2,006.92	5,000.00	1,838.28
Public Relations - Travel		-	86.06	(86.06)	500.00	413.94
Shipping Supplies		-	-	-	300.00	300.00
Total Expenses		37,269.09	41,935.86	(4,666.77)	37,650.00	(4,285.86)
Contribution Margin		\$ (27,331.20)	\$ (33,744.87)	\$ (6,413.67)	\$ (450.00)	\$ (33,294.87)

GOVERNMENT AFFAIRS		2023	2024	Yearly Totals	2024	2024 Ytd
Revenue		Year to Date	Year to Date	Compare	Budget	Fav (Unfav)
Bob Page Memorial - Legal & Governm		\$ -	\$ -	\$ -	\$ -	\$ -
Total Revenue		-	-	-	-	-
Expenses						
Government Affairs Supplies		17.00	262.00	(245.00)	500.00	238.00
Government Consultant - Legal		4,000.00	-	4,000.00	5,000.00	5,000.00
NCSL Pins		2,799.99	3,539.71	(739.72)	3,000.00	(539.71)
NCSL Costs		7,639.11	7,460.20	178.91	8,000.00	539.80
Legislative Tracking		6,286.78	13,841.28	(7,554.50)	14,000.00	158.72
Travel Government Affairs		-	-	-	2,500.00	2,500.00
Total Expenses		20,742.88	25,103.19	(4,360.31)	33,000.00	7,896.81
Contribution Margin		\$ (20,742.88)	\$ (25,103.19)	\$ (4,360.31)	\$ (33,000.00)	\$ 7,896.81

RESTRICTED FUNDS		2023	2024	Yearly Totals	2024	2024 Ytd
Revenue (loss)		Year to Date	Year to Date	Compare	Budget	Fav (Unfav)
Miller Fund Earnings (Loss)		\$ 11,947.81	\$ 12,740.19	\$ 792.38	\$ 11,000.00	\$ 1,740.19
Connett Fund - Earnings (Loss)		16,811.10	18,732.45	1,921.35	13,000.00	5,732.45
Life Membership- Earnings (Loss)		10,337.40	13,379.93	3,042.53	7,000.00	6,379.93
Capital Fund - Earnings (Loss)		9,654.62	12,141.78	2,487.16	9,000.00	3,141.78
Total Earnings (Loss)		48,750.93	56,994.35	8,243.42	40,000.00	16,994.35
Expenses						
Portfolio Management Fees		6,875.20	4,614.89	2,260.31	6,900.00	2,285.11
Total Expenses		6,875.20	4,614.89	2,260.31	6,900.00	2,285.11
Contribution Margin		\$ 41,875.73	\$ 52,379.46	\$ 10,503.73	\$ 33,100.00	\$ 19,279.46

ADMINISTRATON		2023	2024	Yearly Totals	2024	2024 Ytd
Revenue		Year to Date	Year to Date	Compare	Budget	Fav (Unfav)
Deferred Revenue Adjustment		\$ 58,858.67	\$ 40,022.48	\$ (18,836.19)	\$ -	\$ 40,022.48
New Club Registration Fee		200.00	400.00	200.00	500.00	(100.00)
BOA - 13 Month CD		2,440.70	2,987.19	546.49	2,500.00	487.19
RJ - Enhanced Savings Progam - Savings Account		3,301.96	4,989.91	1,687.95	4,300.00	689.91
RJ-Miller Fund 2 - CD		17.37	4,471.48	4,454.11	5,000.00	(528.52)
RJ- Connett Fund -2 - CD		67.18	10,445.45	10,378.27	10,000.00	445.45
Miscellaneous Income		8,785.39	1,923.33	(6,862.06)	2,000.00	(76.67)
Rental Income		36,013.60	38,400.00	2,386.40	38,400.00	-
Other Donations Income		2,318.00	3,542.17	1,224.17	2,500.00	1,042.17
Business Service - Contract Fee		-	-	-	-	-
Total Revenue		112,002.87	107,182.01	(4,820.86)	65,200.00	41,982.01
Expenses		Year to Date	Year to Date	Compare	Budget	Fav (Unfav)
Audit-Accounting Fees		9,600.00	12,760.00	(3,160.00)	11,000.00	(1,760.00)
Data Offsite Storage & Retrieval		1,905.82	2,088.37	(182.55)	2,100.00	11.63
Impexium / Member Management Software Charges		29,732.92	28,918.27	814.65	30,000.00	1,081.73
Dues & Subscriptions		835.00	799.00	36.00	900.00	101.00
Equipment Rental Expense		11,245.28	11,008.26	237.02	11,500.00	491.74
Building Insurance		13,535.04	14,539.01	(1,003.97)	14,000.00	(539.01)
Maintenance - Building		4,003.85	7,029.15	(3,025.30)	5,000.00	(2,029.15)
Telephone		5,239.87	3,608.97	1,630.90	6,000.00	2,391.03
Executive Director Expenses		752.08	819.94	(67.86)	1,000.00	180.06
Staff Meals		719.40	367.37	352.03	800.00	432.63
Travel Executive Director		1,581.10	2,778.23	(1,197.13)	5,500.00	2,721.77
Travel AANR Staff		-	-	-	50.00	50.00
Graphic Consultant Office		-	-	-	-	-
Utilities		9,542.87	8,270.65	1,272.22	10,000.00	1,729.35
License		-	-	-	-	-
Maintenance - Grounds		1,270.23	1,505.00	(234.77)	4,000.00	2,495.00
Maintenance - Office		1,772.86	2,454.74	(681.88)	4,000.00	1,545.26
ANRL		-	-	-	-	-
Bad Debt		35.00	-	35.00	50.00	50.00
Bank/Credit Card Service Charges		42,338.31	44,250.65	(1,912.34)	43,000.00	(1,250.65)
Canadian Conversion Charge		1,681.06	4,140.38	(2,459.32)	2,000.00	(2,140.38)
Donations Made		255.95	-	255.95	300.00	300.00
Miscellaneous Expense		190.02	328.36	(138.34)	200.00	(128.36)
Internet Services Office		1,531.89	1,369.70	162.19	1,700.00	330.30
Office Supplies/Shred Expense		3,714.51	3,041.54	672.97	4,500.00	1,458.46
Taxes - General		325.58	234.39	91.19	500.00	265.61
Taxes - Real Estate		9,310.00	12,000.00	(2,690.00)	10,000.00	(2,000.00)
Computer Programming & Maintenance/Conetics Fees		6,117.50	5,278.17	839.33	10,000.00	4,721.83
Interest Expense - Captial Leases		-	-	-	-	-
Depreciation and Amortization		32,523.93	70,211.73	(37,687.80)	35,000.00	(35,211.73)
Legal Direct Assistance		-	-	-	-	-
Legal		-	-	-	-	-
Total Expenses		189,760.07	237,801.88	(48,041.81)	213,100.00	(24,701.88)
Contribution Margin		\$ (77,757.20)	\$ (130,619.87)	\$ (52,862.67)	\$ (147,900.00)	\$ 17,280.13

EXECUTIVE OFFICE		2023	2024	Yearly Totals	2024	2024 Ytd
Expenses		Year to Date	Year to Date	Compare	Budget	Fav (Unfav)
Employee Benefit - Insurance		\$ 90,834.30	\$ 60,312.07	\$ (30,522.23)	\$ 95,000.00	\$ 34,687.93
Payroll		513,169.87	495,118.41	(18,051.46)	572,472.12	77,353.71
Bonuses,Base Salary Adj		12,000.00	10,250.00	(1,750.00)	12,000.00	1,750.00
401k - Employer Contribution		14,649.68	14,370.15	(279.53)	14,700.00	329.85
Payroll/401k Fees		8,633.51	6,929.63	(1,703.88)	9,000.00	2,070.37
Taxes - Payroll		40,504.91	39,194.91	(1,310.00)	41,000.00	1,805.09
Staff Training		-	-	-	-	-
Total Expenses		679,792.27	626,175.17	(53,617.10)	744,172.12	117,996.95
Net Payroll Costs		\$ 679,792.27	\$ 626,175.17	\$ (53,617.10)	\$ 744,172.12	\$ 117,996.95
FINAL TOTAL						
Final Net Income		\$ 161,488.30	\$ 126,290.03	\$ (35,198.27)	\$ 23,316.88	\$ 102,973.15

AMERICAN ASSOCIATION FOR NUDE RECREATION

Balance Sheet (audited)

12/31/2024

ASSETS			12/31/2024	12/31/2023
CURRENT ASSETS				
BOA - Operating Cash			\$ 137,887.71	\$ 219,804.97
Royal Bank of Canada			38,627.49	35,464.73
Canadian Exchange Adjustment			(13,906.02)	(9,765.64)
BOA - Certificate of Deposit			105,427.53	102,440.70
RJ - Enhanced Savings Program			108,291.87	103,301.96
RJ- Connett Fund 2 - CD			210,512.63	200,067.18
RJ- MILLER FUND 2 - CD			-	100,017.37
Petty Cash			166.86	181.34
Accounts Receivable			4,867.63	9,101.58
Club Receivables			-	-
Direct Mbrs Over/Short			-	-
Prepaid Expenses			40,527.10	34,446.43
Postage - Prepaid Expense			-	-
TOTAL CURRENT ASSETS			632,402.80	795,060.62
FIXED ASSETS				
Land			131,000.00	131,000.00
1703 Building			311,678.75	311,678.75
Deprecation - Building			(163,359.03)	(163,359.03)
Conetic Upgrade			128,990.00	
Furniture & Equipment			264,901.75	294,169.12
Depreciation - Furniture & Fixtures			(243,341.60)	(251,180.48)
Capital Improvements			337,122.16	337,172.16
Depreciation - Capital Improvements			(155,288.29)	(137,711.04)
TOTAL FIXED ASSETS			611,703.74	521,769.48
RESTRICTED FUNDS				
Connett Fund - BOA			-	-
Connett Fund - Raymond James			151,866.47	134,563.20
Miller Fund - BOA			13,231.59	11,231.59
Life - Raymond James			120,583.43	108,350.91
Life - Membership - BOA			3,037.20	3,037.20
Miller Fund - Raymond James			202,516.09	86,432.43
Miller Fund - Loans Outstanding			41,791.68	43,791.68
Capitail Improvement - Raymond James			123,845.41	112,596.55
Connett - Due from Proerty Mgmt Reserve			-	-
TOTAL RESTRICTED FUNDS			656,871.87	500,003.56
			\$ 1,900,978.41	\$ 1,816,833.66

LIABILITIES & EQUITY			12/31/2024	12/31/2023
CURRENT LIABILITIES				
Accounts Payable			\$ -	\$ -
Club Payables			19,240.34	22,371.47
Accrued Payroll			18,556.98	37,141.20
Accured Expenses			6,297.60	5,275.88
Florida Sales Tax Payable			240.00	240.00
401k - Employee Contribution			1,021.65	-
Liberty National			497.28	402.84
FICA Payable			-	-
Unemployment Tax Payable			-	-
Federal Income Tax Payable			-	-
Relief Fund			1,608.00	1,608.00
Deferred Rental Income				
100TH Anniversary Fund			5,999.20	4,000.00
TOTAL CURRENT LIABILITIES			53,461.05	71,039.39
AANR - East Payable			2,836.00	3,915.00
AANR - Midwest Payable			1,440.00	1,616.50
AANR - Northwest Payable			784.00	558.00
AANR - Southwest Payable			533.00	858.00
AANR - Western Canada Payable			104.00	13.00
AANR - West Payable			4,033.50	2,722.00
AANR - Florida Payable			2,757.00	2,362.00
TOTAL DUE TO THE REGIONS			12,487.50	12,044.50
OTHER LIABILITIES				
Deferred Membership Dues			341,173.35	379,645.83
Deferred Membership Dues (2nd Year)			117,111.67	118,661.67
Convention Deposits			-	-
Operating - Due to Connett Fund			-	-
Bob Page Memorial Fund- Legal/Government			39,186.99	23,800.00
Tenants Security Deposit			1,650.00	1,650.00
Refunds			255.14	485.58
TOTAL OTHER LIABILITIES			499,377.15	524,243.08
			565,325.70	607,326.97
EQUITY				
General Funds			1,209,362.68	1,047,874.38
Current Period Net Income (Loss)			126,290.03	161,488.30
TOTAL EQUITY			1,335,652.71	1,209,362.68
			\$ 1,900,978.41	\$ 1,816,689.65